



CRIM, UTD, BARKATULLAH UNIVERSITY

Hoshangabad Road, Bhopal. 462026 (M.P)

CAMPUS PLACEMENT NOTICE

askrjm/BU
12/2/24

This is to inform all the MBA students that 'INFO EDGE'. is going to conduct a campus Placement drive in our institute/ University. Interested students are required to register on the both link and submit their Resume in the Placement cell office below before 16/02/2024. Between 12:30 PM to 3:30 PM.

Registration College link <https://forms.gle/Mqoepj4rDNJxQuJq6>

Job profile – Senior executive corporate sales.

Eligibility: MBA./PGDM

Location: - Pan India

Salary: 5.5 CTC.

Job Responsibilities:

- Selling online enterprise recruitment solution to corporate clients by assessing their business requirements.
- Achieving sales targets through acquisition of new clients and growing business from existing clients.
- Developing a data base of qualified leads through referrals, telephone canvassing, social media, and the channels.
- Area Mapping, prospecting, negotiation, freezing on commercials, and closing deals with the necessary documentation.
- Prospect relentlessly to build a pipeline and strong personal relationships with prospects
- Be proactive about solving problem even if its outside of your area and be ready to take on additional initiatives and responsibilities as they emerge
- Seek out opportunities to be a leader and do everything you can to help the company achieve its large objectives.

(Signature)
Dr. V. S. Bais.

Training & Placement Coordinator

CRIM, B.U. Bhopal

Mob no.: 9827287809

Email ID: placementcrim@gmail.com

Copy to: PA to VC B.U. Bhopal for kind information.

: PA to Registrar for kind information.

: IT Cell B.U. Bhopal for uploading on website